THE TECHNIQUES *of* GOODWILL

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MEN OF GOODWILL

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SYNOPSIS OF SET III

Goodwill work is training for leadership in right human relations.

That great and fundamental reality, the human mind, is just beginning to focus itself upon the things which matter. This is the factor of moment.

Goodwill, when trained and implemented by knowledge, produces a new atmosphere.

A daring application of spiritual values makes possible an effective public opinion which has for its incentive the spreading of ideals which bind men together in brotherhood.

Men of goodwill aid in the solution of humanity's problems. They are preparing now for a new and better world.

THE MEANING OF MIND

The instrument of greatest value in undertaking the study of the techniques of goodwill and in preparing for goodwill leadership, is the *mind*, working through the physical brain.

Many feel that the mind is some vague something that "uses" or "impresses" the brain, but the mind is a definite part of the equipment—in varying stages of development—of all men. This faculty can and should be used by all educated people, for it is a great mediating principle. At the close of the educational process, a man should be in possession of a valuable asset—the mind—which he understands and uses at will.

Mind is the key to right human relations—to that spiritual kingdom on earth where there is one humanity, one world. Clear thinking and concrete plans, developed by the organized thought of many minds, is the need today. Sentimental, negative kindness and wishful thinking will not stand up to the battle for peace that is going on at this time.

The creating of right human relations is largely dependent upon the intelligent will, the active purpose and the fixed idea of the *minds* of men of goodwill.

"MIND," as defined by Webster's Dictionary, means:

> "Memory; specif.: a. State of remembering; remembrance; as, to call to mind. b. Power of remembering or recognizing; scope or plan of memory; as, time out of mind. c. Retention in memory; mindfulness; heed, as to keep in mind.
>
> Consciousness; thought; as, to have a thing in mind. Intellectual or rational power; understanding; intellect; also, right reason; sanity.
>
> Psycho. The subject of consciousness; that which feels, perceives, wills, thinks; also consciousness itself.
>
> Philos. The conscious element or factor in the Universe; spirit; intelligence;—contrasted with matter."

"MIND," as used by Men of Goodwill, is:

THE ACTIVE INTELLIGENT FACTOR IN MAN
GUIDED AND DISCIPLINED BY A POWERFUL
DESIRE FOR THE COMMON GOOD.

This tremendous reserve of power is available throughout the world. It is being used, to some extent, in all fields of human endeavor, but it is little recognized yet as a practical, concrete asset that can be called upon and used for the good of the whole.

MIND AS A KEY TO SERVICE

"With our knowledge of the globe, a great synthesis of all human thought is quite naturally and inevitably taking place."

THE MIND AND NEW HORIZONS

The prime function of Men of Goodwill is to remove the theory of brotherhood from the realm of sentiment, of idealism, and of mystical aspiration and bring the whole question, as a concrete demonstrated fact, before the public.

With care, with forethought and with skill, the ground must be laid and the arguments given for the fostering of goodwill and the growth and spread of right human relations on an international scale.

Humanity is immersed in racial and national problems. The principle of separateness is a product of the mind. Man has to learn, through right decision and right use of the mind, to find his way out of these conditions and to solve his problems. A right apprehension of truth will develop the principle of unity. This principle of unity is available to the mind and is inherent in mankind.

The basic law of the science of mind is that "energy follows thought." The mind can acquire the ability to direct and marshall the forces loose in the world today, and apply them to constructive purposes.

Men of goodwill everywhere can, through the application of their minds, enter upon a new and fresh usefulness in the world. They can become a power for good—the power of intelligent men acting in just causes. Their minds can be like lights that illumine the world—where a light is lit men can survey their path and need not go astray.

THE USE OF THE MIND

In developing mind control and in studying the power and use of thought, the ability to turn the "searchlight" of the mind in two directions—on the world of human affairs and into the world of creative ideas—is developed.

Men of goodwill must learn to turn their minds in any direction; externally, towards the world conditions around them, and internally, towards the world of spiritual reality.

When a man knows himself and is aware of the relationship existing between his mental, emotional and physical life he is able to turn his thoughts, energies, and strength wholeheartedly toward his desired objective.

The ideas of the psychologists and of science as to the nature of the mind are too many to touch upon here.

> *Mind* is simply a word standing for an aspect of man which is responsive in one direction—the outer world of thought and of affairs—but which could be equally responsive in another, the world of spiritual being.

The mind is the seat of the intellectual functions. It is a great recording center for impressions of all kinds—impressions upon which we act, or to which we refuse admission if we do not like them.

The mind is a mode or means of contact, receiving information from various sources and by different means. It is the center in which the spiritual and material parts of man are coordinated for creative, constructive action.

The mind, or mental faculty, is that which enables man to recognize that he exists, feels, and knows. It is the "common" sense—the unifier of information from the five senses.

Through the five senses, information is conveyed. The mind registers impressions emanating from other minds, and the thoughts of men are conveyed to him through the medium of reading and the spoken word, through the drama, through pictures and through music. Most of it is simply registered and stored away, finding later expression as memory and antici-

pation. Moods, emotional reactions, feelings and desires, are also recorded by the mind, whether of a high grade or a low.

The mind is divided into two parts: the higher or abstract mind and the lower or concrete mind.

Mind is that faculty of logical deduction and reasoning, the discriminative faculty, which distinguishes the human being from the animal. It underlies all manifestation.

Instinct relates man to the animal kingdom; intellect unites him with his fellow men; whilst the intuition reveals to him the life of divinity.

The intellect is the organ of reason, of logic, of enquiry, of grasping the truth. The intellect is not a faculty any more than is the will, but it is a collective name for the sum total of experiences, as arranged in a systematic order by a trained mind. The intuition is the appreciation by the mind of some creative factor, some law, and some aspect of truth, coming from the idealistic, higher part of man. The art of clear thinking and receptivity to truth can be cultivated.

By using the intellect and the intuition, wisdom can be achieved. *Wisdom* is the ability to discern and judge soundly concerning the true or false, right or wrong, plus the capacity to use this knowledge in creative, practical ways.

There are three kinds of knowledge which can be achieved through mind training:

Theoretical knowledge
Discriminative knowledge
Intuitive knowledge

1. The brain "telegraphs" the information registered to the mind, which, in its turn, records it. That usually closes the incident. Very little real thinking follows upon the registering of information, and no clear formulation of thoughts occur.

2. In the case of the truly thoughtful, there is more than this. Upon the recording of information in the mind, there follows an analysis of the incidents, and a study of cause and effect.

3. The mind, when properly governed and disciplined, is capable of wider and deeper responses; it can become aware of ideas and concepts which emanate from a more deeply spiritual center within itself. The mind, rightly trained, will seize upon a concrete impression or an intuitive thought, subject it to mental tension and activity, produce the required thoughtform and externalize the created result.

The principle of the infinite value of the individual will be greatly emphasized as men's minds are open to deeper values. It will color educational processes, underlie governmental policies and be interpreted spiritually by true religion.

Given the Four Freedoms, sound common sense, a mental focus and an effort to understand other points of view (national and racial), plus the willingness to cooperate in a spirit of goodwill, a situation can be set up which will make possible the necessary changes. Humanity can then move forward to stability, right human relations and a real peace—to the ONE WORLD, "which is the world of all of us."

MIND AND LEADERSHIP

Men of goodwill are called upon to function as minds, as receptive intelligences, and as creators of mental thoughtforms, embodying ideas.

The mind, which is tuned to and trained in goodwill and service, can reach heights and stages of inclusiveness which can have tremendous influence on environment, contacts, and eventually on the world.

The dual possibilities of the mind and the correct use of the mind will become more and more a part of the new education, as educators awaken to this tremendous field. A clear understanding of man's true nature will bring about a fundamental change in the present methods of teaching, and education will take a great step forward. The mind, for too long, has been considered a bottomless receptacle in which to cram facts that have little value in daily living. One of our philosophers remarks:

"Education is undergoing important transformations. From a relatively external process of pouring in facts, it is increasingly becoming a process of evoking the deeper, generative possibilities that lie within the individual."

Men's minds can be trained to be receptive to higher impulses. The power of a leader—for good or bad—lies in the use he can make of the minds of those around him. Men of goodwill can learn to generate and produce those ideas which mould the minds of men towards right human relations.

Men must ever be grounded on some belief, and the structure of life will depend mainly on their beliefs. The most decisive changes in humanity are changes of belief—the intensifying or weakening of beliefs.

Men of goodwill can aid in the right directing of men's thoughts.

Until men, on all the streets of the world, realize the implications of right human relations for them personally, the Will to Peace, on which the ultimate, permanent banishment of war depends, will not exist.

Leaders are needed who can go forward across new frontiers of the mind and can demonstrate *E Pluribus Unum* on an international scale.

PIONEERING FOR EDUCATION IN GOODWILL LEADERSHIP

"A life on fire! on fire with love for men,
Lit by divine compassion from above.
A burning life, which God can take and drop
In house, or street, or whereso-er He will,
To set some other life alight for Him,
And thus to spread the fire on further still."

PIONEERS IN BRIDGE BUILDING

The search in the world goes on; the cry of humanity rises from the depths. What is going to save this world from its present agony, economic distress, and chaos? What is going to usher in the age of brotherhood and group living?

The answer to world need lies in the hands of men of goodwill—banded together by a deep, inner sense of the one world and the one humanity—working in practical ways.

These men of goodwill are to be found in every country in the world. They have the same ideals; they know no barriers or divisions; they have no racial hatreds or class distinctions—they see things as they are.

They are practical idealists concentrating on the next step that humanity must take.

They work with worldly wisdom as well as with spiritual insight.

They are above and beyond all creeds and theologies. They work in all fields of human achievement; the scientific, the political, the religious, the educational, the philosophical, and the economic field.

They are chiefly interested in the principles of brotherhood, in the emphasizing of essentials and in living the life of the spirit in the practical world of everyday. They are working with the highest ideals they know. They seek, mentally, to submit all problems to unprejudiced analysis and to work for the good of the whole.

These men and women of goodwill are business executives in our great cities; they are men and women, active in carrying *forward* our political programs; they are educators, leading youth along the paths of right knowledge and preparation for life. Their strength will grow as they recognize and cooperate with each other and come into touch with one another through the power of a unified realization and objective.

Such men can, and will eventually, control our economic, social and national destinies.

GOODWILL LEADERS

Men of goodwill are in a position to create right human relations on an international scale as they accept the responsibilities of leadership in goodwill work. The acceptance of responsibility is the accompaniment of an established sense of relationship. This is of great importance because spiritual influence will always be lasting and carry with it a constructive power for good.

When men of goodwill begin the study of the principles of goodwill and apply this knowledge in their relationship to others, they become potential leaders. They demonstrate goodwill and they arouse it in others. Their leadership becomes effective because they possess a purpose with specific objectives and basic principles; they are putting right human relations into practice through definite, planned action.

Goodwill leadership involves those men and women who, with understanding and clear vision have a sincere desire to aid in establishing right human relations. Through shared experiences, they will be able to arouse many to action. Such leadership comes from a deep conviction of the reality of a human brotherhood which will work out in right human relations.

Goodwill leaders are participants *together* in bringing order out of chaos, in constructing a world in which the creative and educational efforts of men and women are related to a central purpose: the unity of all men everywhere. They can lead the world under the banner of *service*.

PRACTICAL APPLICATIONS OF GOODWILL

"Each of us has our hands on the wheel of progress; each of us can make it turn back to the Dark Ages or forward to a glorious future."

THE GOAL OF GOODWILL LEADERS

The major need is an immediate campaign, carried forward by all men of goodwill throughout the world, to interpret the meaning of goodwill, to emphasize the practical nature of its expression and to gather together into an effective and active world group all men and women of goodwill—not in order to create a new super organization but to convince the unhappy, the distressed, and the abused, of the magnitude of the *intelligent* aid which stands ready to assist them.

The following questions are facing men of goodwill today. These questions have been answered by individual men and women of goodwill throughout the world, but the ultimate solution and the laying of a secure foundation for world goodwill lies in joint planning and action.

Is the hope of establishing an era of right human relations within nations as well as internationally, an impossible dream, a waste of time to consider, or an evidence of wishful thinking?

Does the goal of right human relations, equal rights and opportunity for all men everywhere, provide an entirely possible goal for which all well-intentioned men should work with some hope of success?

What are the first steps which should be taken to promote such right endeavor, and to lay a secure foundation of world goodwill?

How can public opinion be sufficiently aroused so that the many steps needed to promote right human relations will be taken by men everywhere?

Leaders of spiritual, religious, and educational groups are busy today discussing world unity; they are building a comradeship of friendship and cooperation which will later lead to a general coordination and fusion. There is much to be done along the line of unifying and strengthening their hands.

Goodwill is far more widespread throughout the world than is recognized—it simply needs discovering and coordinating. Many people recognize its value today, but it has not yet been applied widely.

Men of Goodwill is undertaking the work of educating people everywhere in the needed principles and aiding in expanding human consciousness so that the newer and truer ideas may be grasped. Its major function is the spreading of the international message of goodwill.

The task of all men of goodwill is to reorient the thoughts and actions of humanity. Men everywhere must become acquainted with the ideals and aims of right human relations, and become educated in the techniques of goodwill.

The education of men and women of goodwill throughout the world must emphasize the principles of goodwill and the techniques of its dynamic expression. This expression must be applied to individual life, to group life, and to the world community.

The growth of goodwill in the world need not be a slow and gradual affair, for the faculty is already present. Its rapid emergence will be seen when men and women (who have genuine goodwill and who are free from prejudice) seek each other out and work together to spread goodwill.

Group consciousness, group unselfishness, and group responsibility will be developed to such an extent that right human relations will inevitably emerge in the affairs of men.

The new era is being ushered in by the hundreds of thousands of men of goodwill now

active in the world and who can become still more active if recognized, reached and organized.

The individual in every nation and group must be taught to play his important part with goodwill and understanding; the group must shoulder its responsibility to other groups; and the responsibility of nation to nation and of all nations to the world of nations must be explained and emphasized.

Thus there will be established in every nation, in every city and village, men of goodwill—working with trained understanding, practical common sense, a knowledge of world problems, and a willingness to spread goodwill.

Cooperative goodwill is surely the first idea to be presented to the general public and taught in our schools, thereby guaranteeing the new and better civilization.

Loving understanding, intelligently applied, should be the hallmark of the cultured and wiser groups, plus effort on their part to relate the world of meaning to the world of outer effort—for the benefit of the masses.

World citizenship, as an expression of both goodwill and understanding, should be the goal of the enlightened everywhere and the hallmark of the spiritual man. Through these three, right relations will be established between education, religion and politics.

Mankind can be united through the union of the minds of men of goodwill and by the practical application of the results of this union.

SUMMATION OF SET III

Set III makes its particular appeal to the educator who is working in the field of adult education, at the level of the mature thinker. It has to do with the educational approach to goodwill work.

Set III emphasizes that, through the united action of the men and women of goodwill and understanding in every country and nation, the basic principles of right living and goodwill can be clarified and spread.

> Men and women of goodwill can assume leadership in the needed educational processes and can convey the spiritual inspiration which is so sorely needed at this time. There are enough men and women of goodwill in the world today to accomplish this, if they can be contacted, unified and supported (both materially and spiritually) in their endeavor.

In Set III, a platform for goodwill work is discussed. Such a goodwill program will require much cooperative work but the leadership here visioned can awaken in the people of the world a spontaneous and intelligent response.

The expression of right human relations—resulting from such an educational program—will, in time, lead to national integration and a basic world unity.

KEY THOUGHTS

for

REFLECTIVE MOMENTS

The new released energy of unselfish purpose, which is goodwill work, can prove itself a saving force for all mankind releasing humanity from poverty, ugliness, degradation, slavery and despair.

The work of reconstruction will be the work of intelligent men and women of goodwill. Theirs will be the task to restore new life and happiness to humanity.

Where there is recognition of principles, of impartiality in service and pure intelligent goodwill, then give freely of your time and help. Hold out the hand of fellowship.

WHERE THOUGHT IS DIRECTED TOWARD GOOD,
AND WHERE THE WILL
IS BROUGHT INTO PLAY,
THE RESULT IS THE WILL-TO-GOOD

GOODWILL, AS EXPRESSED THROUGH AN INDIVIDUAL, IS
THE WILL-TO-GOOD IN ACTION.

GOODWILL, as used by Men of Goodwill, is:
THE WILL TO CREATE THAT WHICH IS RIGHT
AND WHICH OUGHT TO BE.